



Ball State University Athletics Compli-

Agent Terms and Conditions

AGENTS

A sports agent is someone who is authorized to represent another person to act on the behalf of him or her in their athletic career. Sports agents negotiates athlete's playing contracts, financial planning, endorsements, speaking arrangements as well as duties athletes do not prefer to perform.

Under NCAA rules, student-athletes will be deemed ineligible in a sport if a student- athlete agreed orally or verbally to be represented by an agent in that sport.

FINANCIAL ADVISORS

Financial advisor is someone who can advise a student-athlete on a professional athletic career as long as the student-athlete does not agree verbally or orally to be represented by the financial advisor. Also, financial advisors can not contact and/or negotiate with any professional sports team on behalf of the student-athlete.

PROHIBITED ACTS

An Athlete Agent May Not:

Publish or cause to be published false or misleading information or advertisements nor give any false information or make false promises to an athlete concerning employment;

Accept as a client a student-athlete referral by an employee of or coach for a college or university located in this exchange for the rendition of free legal services, the rendition of legal services for a reduced fee, or any other consideration;

Enter into an agreement, written or oral, by which the athlete agent offers anything of value to an employee of or coach for a college or university located in this state in return for the referral of student-athlete clients by that employee or coach;

Offer anything of value to induce a student-athlete to enter into an agreement by which the agent will represent the student-athlete;

Negotiations regarding the agent's fee is not considered an inducement.

Conduct business as an athlete agent if the athlete's agent registration is suspended.

