



Ball State University Athletics Compliance

BALL STATE UNIVERSITY GUIDELINES FOR AGENTS

This guide has been developed by the Ball State University Department of Athletics to educate individuals who are interested in representing Ball State University student-athletes in professional sports negotiations. All Ball State coaches, administrators and student-athletes will receive a copy of this guide. The guide consists of Ball State University policy, NCAA Bylaws, and the Indiana Statute for Agents. Your adherence to all three areas is required in order to receive assistance from the Department of Athletics.

This guide should not be relied upon exclusively, as NCAA rules and the Indiana statutes can be complex. We recommend you contact the Director of Athletics Compliance, at (765) 285-1196 if you have any questions or to discuss the application of NCAA rules.

BALL STATE UNIVERSITY REGULATIONS

Institutional control of athletics is a fundamental requirement of NCAA legislation. Specifically, the NCAA Constitution provides that each institution must monitor its athletics program to ensure compliance with NCAA rules and regulations. All sports agents wishing to represent Ball State University student-athletes must adhere to the following institutional rules:

1. Agents must register with the Ball State University Compliance Office for Athletics prior to contacting student-athletes.

Complete and return the Agent Questionnaire to the Compliance Office. The questionnaire may be downloaded from <http://www.ballstatesports.com/>.

2. Agents must demonstrate that they are properly licensed by the State of Indiana.

All athlete agents who plan to contact student-athletes within the State of Indiana must first register with the **Indiana Attorney General**. The Office of the Attorney General can be reached at (317) 232-6201.

3. Ball State University student-athletes may not have contact with sports agents until they exhaust their eligibility or declare their intent to forego any remaining intercollegiate athletics eligibility. An exception exists for the Ball State University Agent Day (see below).

DO NOT contact current Ball State University student-athletes directly by phone or in-person. Individual in-person meetings with student-athletes who have exhausted their eligibility may occur during Ball State's Agent Day or through interviews arranged through the Compliance Office.

******Failure to comply with this request will result in being placed on the Ball State University list of "NON-APPROVED" agents which will be distributed to Ball State student-athletes by the Compliance Office.******

4. *All written correspondence from properly-registered agents will be distributed to student-athletes when eligibility is completed.*

DO send all written correspondence to the Compliance Office in duplicate – the original will be kept on file in the Compliance Office Agent File. The copy will be given to the student-athlete. [We will not forward any correspondence to any student-athlete until his or her eligibility has been *completed* or the student-athlete has declared his or her intent to turn professional.]

DO NOT ask for current student-athletes addresses or telephone numbers. We do not give such information out to the public.

5. *Notice of a contract.*

At least ten (10) days before a student athlete enters into an agency contract, the athlete agent shall give in a record the notice required by **IC 35-46-4-4** of the existence of the contract to the athletic director of the educational institution at which the student-athlete is enrolled or the athlete agent has reasonable grounds to believe the student-athlete intends to enroll.

An athlete agent who, with the intent to induce a student-athlete to enter into an agency contract:

1. gives any materially false or misleading information or makes a materially false promise or representation;
2. furnishes anything of value to a student-athlete before the student-athlete enters into the agency contract; or
3. furnishes anything of value to any individual other than the student-athlete or another registered athlete agent

commits a **Class D felony** per Indiana law.

An educational institution has a right of action against an athlete agent or a former student-athlete for damages caused by a violation of the Uniform Athlete Agents Act.

NCAA BYLAWS

NCAA Bylaw 12.3.1 stipulates that an individual shall be ineligible for participation in an intercollegiate sport if he or she ever has agreed (orally or in writing) to be represented by an agent for the purpose of marketing his or her athletics ability or reputation in that sport.

NCAA Bylaw 12.3.1.1 indicates further that an individual shall be ineligible per 12.3.1 if he or she enters into a verbal or written agreement with an agent for representation in future professional sports negotiations that are to take place after the individual has completed his or her eligibility in that sport.

NCAA Bylaw 12.3.1.2 provides that an individual shall be ineligible if he or she (or his or her relatives or friends) accepts transportation or other benefits from:

1. Any person who represents any individual in the marketing of his or her athletics ability. The receipt of such expenses constitutes compensation based on athletics skill and is an extra benefit not available to the student body in general; or

2. An agent, even if the agent has indicated that he or she has no interest in representing the student-athlete in the marketing of his or her athletics ability or reputation and does not represent individuals in the student-athlete's sport.

AGENT DAY

Ball State University will host an Agent Day at the end of the fall semester.

The Ball State University Compliance Office annually conducts an Agent Day at the end of the Fall Semester. This is an opportunity for agents to meet with our student-athletes. Agent Day is conducted for the mutual benefit of our student-athletes and the agents interested in representing them by allowing agents equal access to Ball State student-athletes. If necessary, a second Agent Day will be conducted during the spring semester.

Ball State's full Agent Policy, Registration Form and Agent Day information may be found on the Compliance page of the official athletics website of Ball State University, <http://www.ballstatesports.com/>.